

CASE STUDY

EASY BOUND BOOK is Perfectly Tooled for Morrissey Inc.



The Company

Morrissey, Inc.

- Precision machining, stamping and complex metal fabrication shop
- Manufacture parts used in machines for military, medical, filter, automotive, electric and aerospace applications, including firearms
- Bloomington, MN

The Problem

The volume of parts needing to be tracked, in their ATF bound book, was heading toward the unmanageable.

The Solution

The solution they chose was Easy Bound Book PRO™

The Results

BASM created a solution to prevent duplication of serial numbers, so that all of Morrissey's receivers are uniquely numbered. In addition, BASM designed a Variance Management tool to make sure that serial numbers are consistent with the ATF approved serial number range.

Morrissey Inc, is a precision machining, stamping and complex metal fabrication shop. The parts they manufacture are used in machines for military, medical, filter, automotive, electric and aerospace applications, including firearms.

As the company was growing exponentially, the volume of parts needing to be tracked, in their ATF bound book, was heading toward the unmanageable. Upon advice from their ATF compliance attorney, Mark Barnes, Morrissey decided to move to an electronic bound book solution. The solution they chose was Easy Bound Book™ by Business Automation Specialists of Minnesota (BASM).

“EBB is worth every penny! We don't look at Excel anymore, instead, we track everything in EBB. The accuracy and time savings free us up to get more work done rather than manually tracking our data. The system is easy to use and only requires someone who has basic computer skills. The EBB staff was able to customize our program, making it possible for us to batch our product check-ins which saved a ton of time! We have recommended this software to several other companies and will continue to do so.”

– Nick Duerr, Manufacturing Engineer

The Morrissey team, Steve Mealman, Nick Duerr and Louis Canete handle a lot of receivers for many different manufacturers. Easy Bound Book makes it fast, simple and accurate. Nick Duerr, Manufacturing Engineer had this to say, “EBB is worth every penny! We don't look at Excel anymore, instead, we track everything in EBB. The accuracy and time savings free us up to get more work done rather than manually tracking our data. The system is easy to use and only requires someone who has basic computer skills.

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We use the same ATF Compliance attorney that Morrissey uses. When our attorney referred them to us, it was a huge vote of confidence. Morrissey became our largest client at the time, with over 10,000 items per month.

- Ron Ketterling, *BASM President*

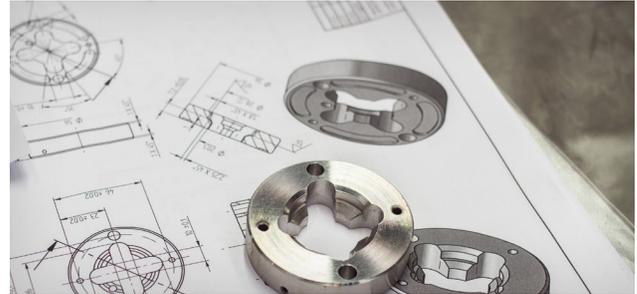
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BASM President, Ron Ketterling, recalled, “We use the same ATF Compliance attorney that Morrissey uses.” When our attorney referred them to us, it was a huge vote of confidence, as Morrissey would become our largest client at the time with over 10,000 serial numbers per month. “

“Morrissey was a terrific client for us,” stated Ron. “As a machine shop with multiple receivers and processes, their volume of acquisitions and dispositions, due to different steps between the start and the finished products, was the catalyst to many of the enhancements in our current versions. They might have three or four Acquisitions and Dispositions of the same serial number before it was delivered to the customer. Speed and accuracy were very important to Steve and his staff as they had 1,000 or more serial numbers per run.”

One of these enhancements included bulk serial number entry into Easy Bound Book to streamline the A&D process for parts that were still in the manufacturing process. For example, when sending parts for heat treating, the parts are entered in Easy Bound Book using



bulk dispositions. When those parts come back, an automated process allows the acquisition process to be done in a bulk acquisition. Another enhancement was in response to Morrissey wanting their shipping manifest to provide all the ATF info to their customers and clients as well.

Because most of Morrissey’s parts are manufactured for other manufacturers, Morrissey’s system relies heavily on unique serial numbers. BASM created a solution to prevent duplication of serial numbers, so that all of Morrissey’s receivers are uniquely numbered. In addition, BASM designed a Variance Management tool to make sure that serial numbers are consistent with the ATF approved serial number range.

Easy Bound Book Pro is the perfect solution for Morrissey now and for their future growth.

Experience

Since 1985, Business Automation Specialists has leveraged practical business experience with software technology to help mid-sized manufacturers and distributors capitalize on their unique business strengths.

Performance

We’ve built our business by helping our clients build theirs; enabling them to become better, faster and stronger through improved management controls, cash flow and profitability.

Results

We only provide services and products to our clients that will offer a return on their investment.



Microsoft Partner

Silver Enterprise Resource Planning