

CASE STUDY



Matrix Aerospace Invests in Automated ATF Record Keeping



Another quality software solution from Business Automation Specialists.

The Company

Matrix Aerospace

- Developing a new generation of firearms technology
- Claremont, New Hampshire
- www.matrix-arms.com

The Problem

The company was seeking to automate and streamline their ATF bound book record keeping.

The Solution

Easy Bound Book streamlined and automated the process and saved them valuable time and man hours.

The Results

ATF record keeping saw a huge improvement in accuracy since implementing Easy Bound Book. Matrix Aerospace also got the ease of use and speed the firm had been looking for.

Matrix Aerospace partners with aerospace, military, firearms and commercial customers to usher in a new generation of technology. In keeping with their constant investment in the latest manufacturing equipment available, Matrix Aerospace knew they needed to invest in automating their ATF bound book system for their firearms division.

Carmen Pinsonault, Office Manager at Matrix Aerospace stated, "With increased production, we needed a way to streamline our bound book record keeping. We wanted a way to record acquisitions and dispositions faster and more accurately. Using spreadsheets just wasn't going to work much longer."

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– Carmen Pinsonault, Office Manager at Matrix Aerospace

After searching for automated solutions, Easy Bound Book™ by Business Automation Specialists of Minnesota (BASM) stood out to Carmen. "We really appreciated the knowledgeable team behind what appeared to be an exceptionally easy, yet effective solution to our needs. It made the decision to go with Easy Bound Book easy!"

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The four person ATF team at Matrix Aerospace was trained on Easy Bound Book, while entering open dispositions. “That really made the training real – since it was our data – and we were able to hit the ground running very quickly,” stated Carmen. “The four of us involved in ATF record keeping have seen a huge improvement in accuracy since implementing Easy Bound Book. We also got the ease of use and speed we had been looking for.”

Each serialized part in the firearms division at Matrix Aerospace has four transactions (acquisitions and dispositions) associated with it. “We enter 1000

transactions a day in Easy Bound Book,” said Carmen. “With this volume, every minute counts, and with Easy Bound Book we are easily saving several hours a week.”

Carmen concluded, “The support has been great. The BASM team is helpful, provided great training, and everyone has been so patient with us. They get back to us quickly when we need help. They didn’t just sell us software and leave us out here to float. Additionally, the reporting is perfect and will make our internal audits a breeze, where before they were very challenging.”

Experience

Business Automation Specialists leverages 27 years of practical business experience with software technology to help mid-sized manufacturers and distributors capitalize on their unique business strengths. We’ve built our business by helping our clients build theirs; enabling them to become better, faster and stronger through improved management controls, cash flow and profitability.

Performance

We focus the creative energies of business and personnel on the critical issues necessary for success by identifying time, information and communication loss. We utilize creative problem solving to structure and refine processes for optimum performance.

Knowledge

We provide the synergy of business professionals, industry knowledge, research and business acumen to produce consistent implementation and use of new and existing resources.

Results

We only provide services and products to our clients that will offer a return on their investment.



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