

CASE STUDY

Defense Contractor Chooses Easy Bound Book to Automate ATF Records



Another quality software solution from Business Automation Specialists.

The Company

U.S. Defense Contractor

- A global leader in aerospace and defense technologies

The Problem

Manual system of ATF Bound Books was error prone and caused inconsistencies

The Solution

Easy Bound Book streamlined and automated the process and saved them valuable time and man hours.

The Results

ATF record keeping saw a huge improvement in accuracy since implementing Easy Bound Book. Personnel also experienced peace of mind.

Due to the nature of some of our clients' businesses and their company policies, we are not able to use their company names or specifics in the case studies we write. For that reason, we have removed names and other company specifics from the following.

The subject company produces gun systems for the defense industry. They had been using Excel spreadsheets to manage their ATF bound book. However, their manual system was error prone and caused inconsistencies. They needed to automate process to eliminate human error.

They implemented Easy Bound Book by Business Automation Specialists of Minnesota (BASM) after looking at several automated solutions; choosing Easy Bound Book for it's easy to use interface, easy set up, and overall value. They stated that each weapon typically involves five transactions that have to be tracked in their bound book. With two people managing the system and all the movement that needs to be tracked, they are very happy with Easy Bound Book's automated processes.

With an easy to set up interface, models and manufacturing info are entered once. Once it is set up and correct, there is a logical flow to how everything is interconnected. Among their favorite features is the Easy Bound Book reporting and provisional log. They can now print their bound book anyway they want to see it, with or without notes. Likewise, the provisional log is one of their favorite features. With all their different FFL's which can cause confusion, the provisional log allows them to make sure everything is accurate before post production.

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During a recent ATF audit, an initial data entry error was discovered that required a bulk correction. They stated that BASM was able to run a script in the software to fix the error throughout all of their data; an impressive time saving solution. Likewise, their ATF inspector, who didn't see the software, only different print outs, stated how she liked the flow of the information.

They stated that the peace of mind Easy Bound Book provides with more accurate records is significant. Having the ability to make bulk entry corrections is a huge time saver. The software works, the features are great, and customer service is responsive. They've already recommended the software to several other defense firms.



Experience

Business Automation Specialists leverages 27 years of practical business experience with software technology to help mid-sized manufacturers and distributors capitalize on their unique business strengths. We've built our business by helping our clients build theirs; enabling them to become better, faster and stronger through improved management controls, cash flow and profitability.

Performance

We focus the creative energies of business and personnel on the critical issues necessary for success by identifying time, information and communication loss. We utilize creative problem solving to structure and refine processes for optimum performance.

Knowledge

We provide the synergy of business professionals, industry knowledge, research and business acumen to produce consistent implementation and use of new and existing resources.

Results

We only provide services and products to our clients that will offer a return on their investment.



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