

CASE STUDY

ATF Book Process Under Control for Christensen Arms



Another quality software solution from Business Automation Specialists.

The Company

Christensen Arms

- Manufacturer and Distributor of Custom Firearms
- Gunnison, Utah
- www.christensenarms.com

The Problem

Christensen Arms needed to update/upgrade what had been an unintuitive and tedious reporting process for their ATF Log Book (also called the Bound Book).

The Solution

Easy Bound Book streamlined the processes and gave Christensen Arms better control. Support from BASM made the transition from an old system to Easy Bound Book seamless.

The Results

The implementation of Easy Bound Book was quick and simple. Reporting and Data Export functions are valuable assets.

Christensen Arms creates custom firearms with the confidence that their products will be there when it counts. Their premier carbon fiber rifles and firearms are the highest quality available—built to outperform any other firearm on the market. Stronger and lighter than the finest steel, carbon fiber will hold true under even the harshest conditions. The company was born from visionary thinking combined with ingenious knowledge and cutting edge technology.

Christensen Arms' technology for tracking firearms, per the ATF's Bound Book regulations, was anything but cutting edge. According to Ben Hill, Supply Chain Manager at Christensen Arms and responsible party for the company's ATF Compliance, "Our prior system was 10-12 years old, not intuitive or user friendly, not accessible online; not even Windows based. In addition, the publishers of the old system didn't have anyone knowledgeable about ATF requirements. There was no one who could provide technical support because they didn't understand how it impacted the bound book regulations."

"The reporting is very valuable. The way it is set up with search capabilities makes it much easier to use than I expected. I am also able to export the data for use in our inventory system. I would highly recommend Easy Bound Book - it's so valuable on so many levels."

- Ben Hill, Supply Chain Manager at Christensen Arms

Christensen Arms knew they needed a system that was up-to date, intuitive and easy to navigate. The new system had to make data entry and pulling reports easier. It also needed to be supported by someone who understood ATF bound book requirements.

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Realistic Solutions - The right mix of technology and practical business experience™

Luckily, Christensen Arms saw an advertisement for 'Easy Bound Book' by Business Automation Specialists of Minnesota (BASM). After talking to BASM and seeing a demonstration of the software, Christensen Arms knew they had found the solution they needed. The implementation of Easy Bound Book was quick and simple. With a little training, and after importing 1400 firearms records into the system, Christensen Arms was up and running.

Ben stated, "Easy Bound Book is fast and user friendly. It has really streamlined our processes and has given us better control. Due to the way we kept records previously, not all of our data was able to be imported but as I've been transferring everything to the new system, I'm really thrilled at how easy and intuitive Easy Bound Book is." He continued, "Additionally, support from BASM has made the transition from our old system to Easy Bound Book seamless. I've been surprised at the depth of their knowledge of ATF and bound book requirements!"

Ben has also been impressed with the reporting functionality of Easy Bound Book. "The reporting is very valuable. The way it is set up with search capabilities makes it much easier to use than I expected. I am also able to export the data for use in our inventory system. I would highly recommend Easy Bound Book - it's so valuable on so many levels."

Not long after the Easy Bound Book system was implemented at Christensen Arms, they were audited by the ATF. "When the auditors asked for a list of in-process inventory, I thought it would require additional programming," stated Ben. "I called BASM for assistance. They explained that I already had it as a report option. The audit went very well and the Field Officers were impressed with the software. They even asked me where we got it. That was a great feeling!"

Experience

Business Automation Specialists leverages 27 years of practical business experience with software technology to help mid-sized manufacturers and distributors capitalize on their unique business strengths. We've built our business by helping our clients build theirs; enabling them to become better, faster and stronger through improved management controls, cash flow and profitability.

Performance

We focus the creative energies of business and personnel on the critical issues necessary for success by identifying time, information and communication loss. We utilize creative problem solving to structure and refine processes for optimum performance.

Knowledge

We provide the synergy of business professionals, industry knowledge, research and business acumen to produce consistent implementation and use of new and existing resources.

Results

We only provide services and products to our clients that will offer a return on their investment.



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